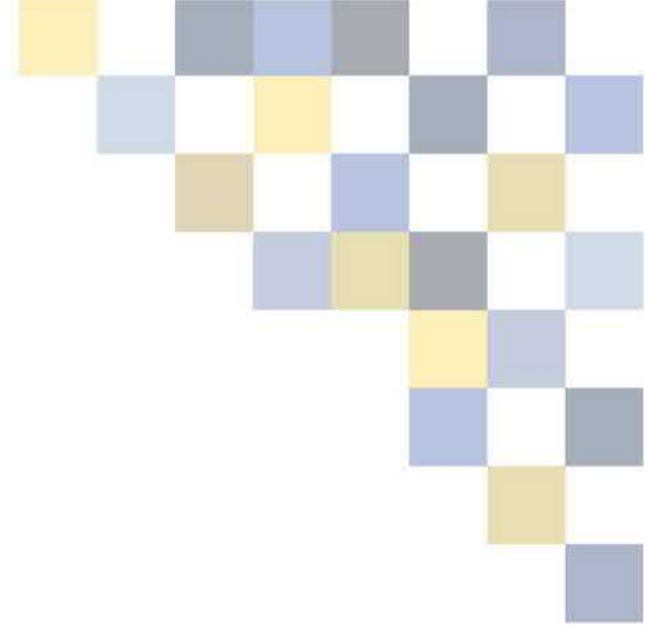




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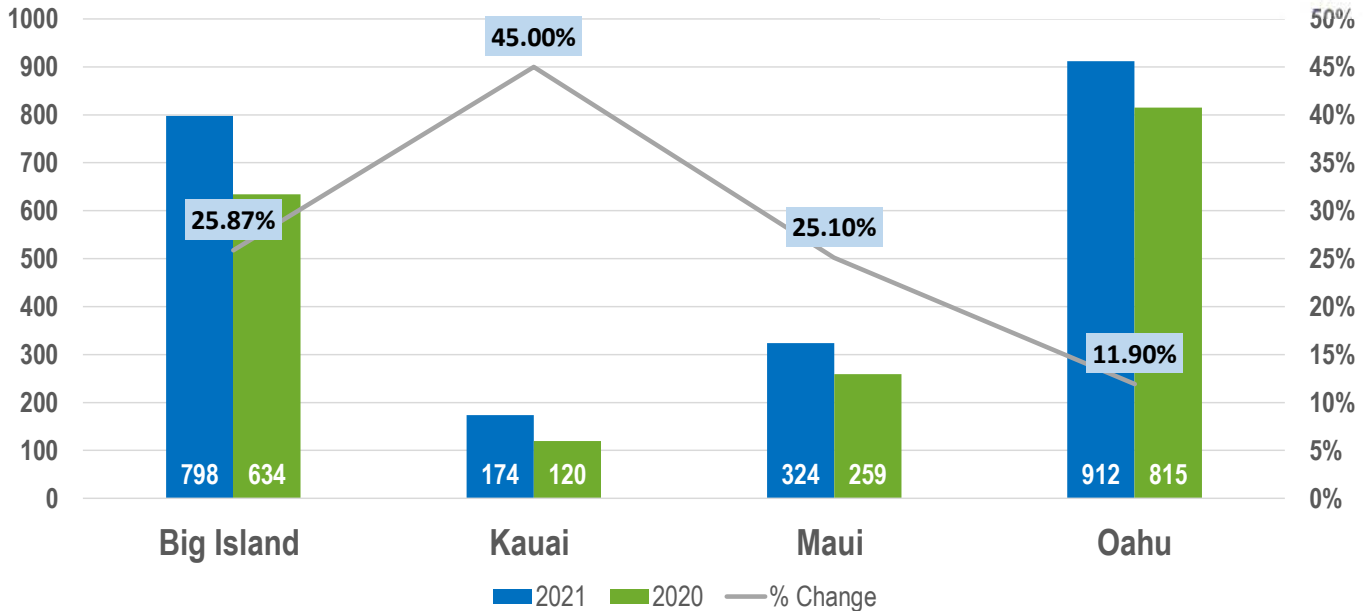
STATEWIDE

REAL ESTATE TRENDS REPORT
March 2021 vs March 2020



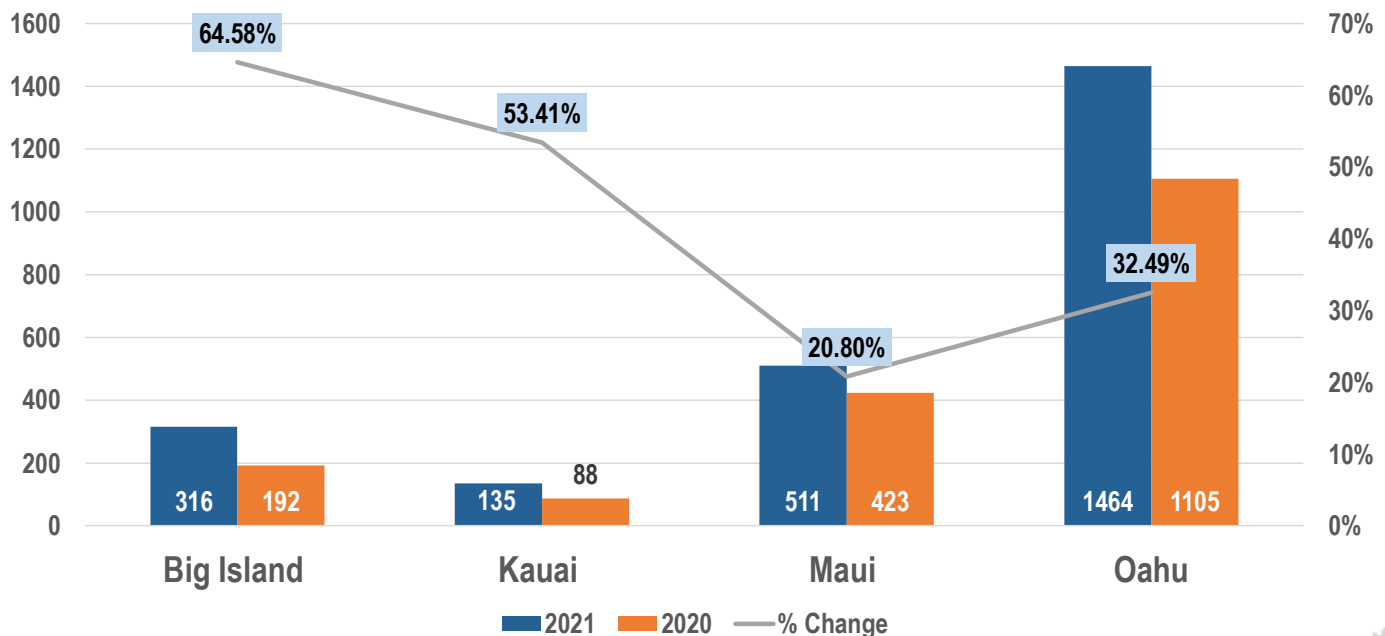
STATEWIDE Residential

March YTD 2021 vs March YTD 2020 - Number of Sales



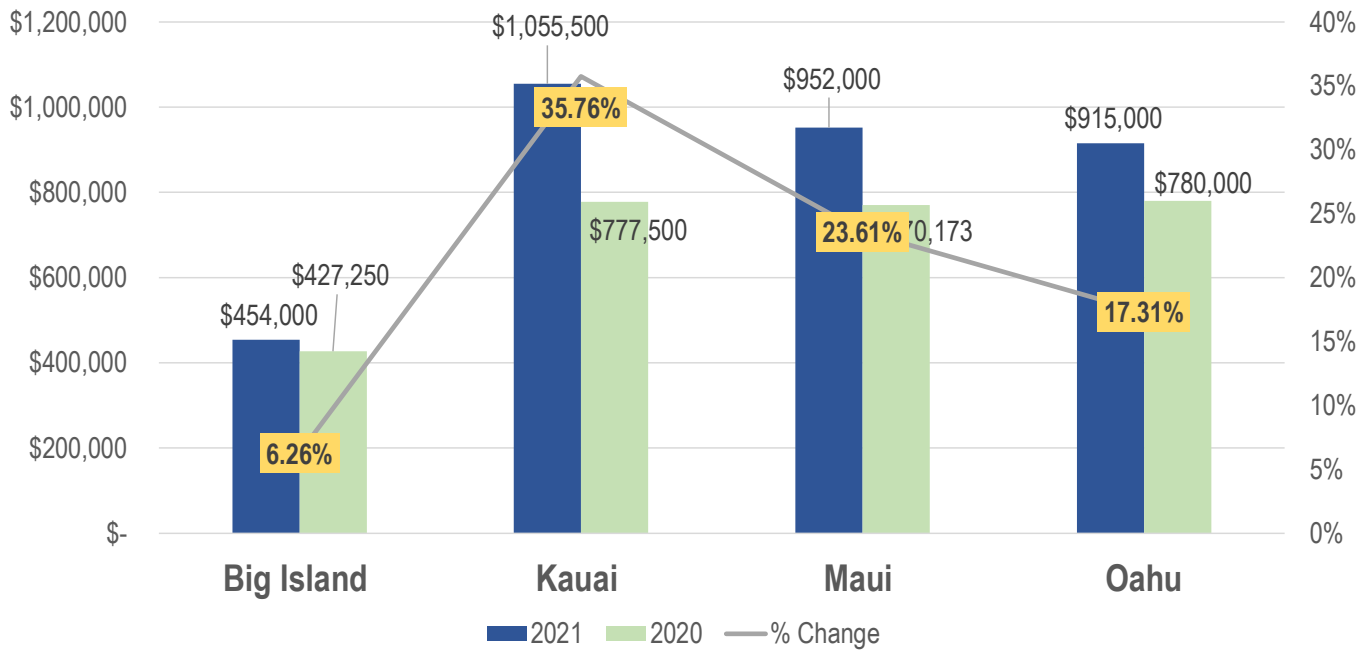
STATEWIDE Condos

March YTD 2021 vs March YTD 2020 - Number of Sales



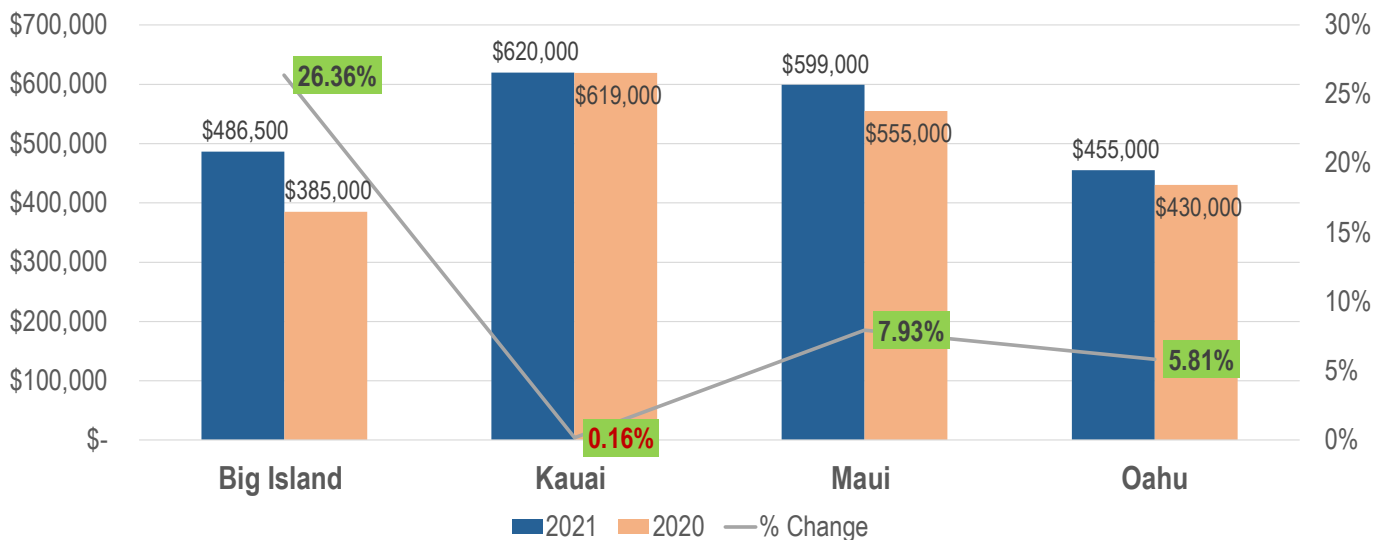
STATEWIDE Residential

March YTD 2021 vs March YTD 2020 - Median Sales Price



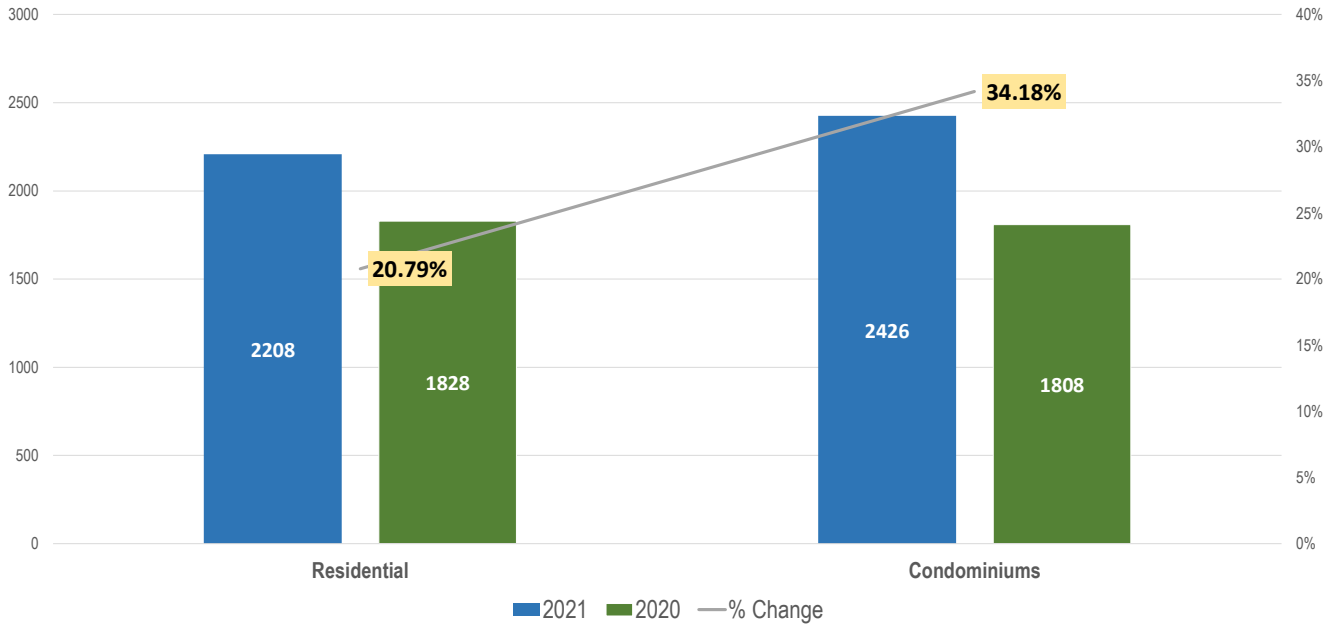
STATEWIDE Condos

March YTD 2021 vs March YTD 2020 - Median Sales Price



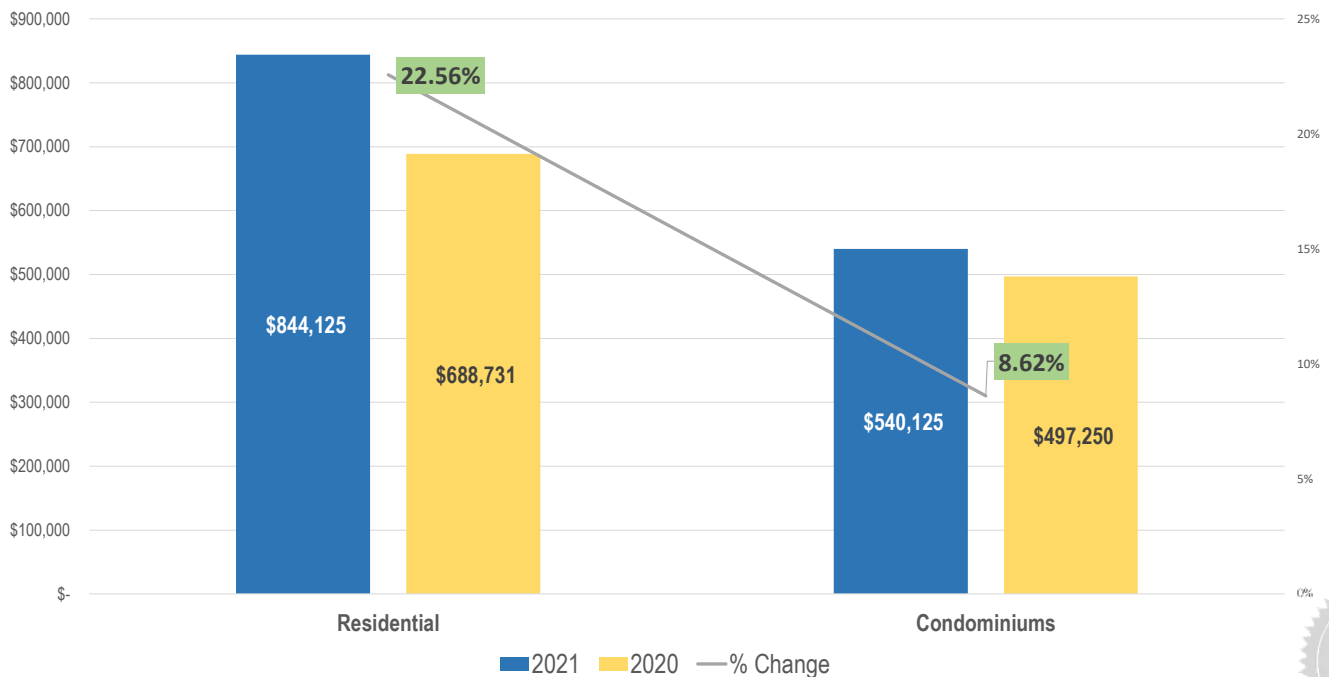
STATEWIDE OVERALL

Residential & Condominiums | **Number of Sales**
March YTD 2021 vs March YTD 2020



STATEWIDE OVERALL

Residential & Condominiums | **Median Sales Price**
March YTD 2021 vs March YTD 2020





MAUI
COUNTY

	RESIDENTIAL			CONDOMINIUM		
	2021	2020	%	2021	2020	%
# of Sales	324	259	25.10%	511	423	20.80%
Median SP	\$ 952,000	\$ 770,173	23.61%	\$ 599,000	\$ 555,000	7.93%

***2020 Population 168,815

Source: <https://worldpopulationreview.com/us-counties/hi/maui-county-population>

Notables: Number of sales for Maui both increased vs 2020. Maui has the 2nd highest in the state for median sales price at \$952,000 at 23.61% increase. Median Sales price for Condos just a slight increase vs 2020.



OAHU

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	912	815	11.90%	1464	1105	32.49%
Median SP	\$ 915,000	\$ 780,000	17.31%	\$ 455,000	\$ 430,000	5.81%

***2020 Population 967,382

Source: <https://worldpopulationreview.com/us-counties/hi/honolulu-county-population>

Notables: Oahu shows number of sales increased and median sales prices for both condos and residential comparing to 2020. Residential Median Sales price at \$915k and increase of 7.31%. Condos show a higher increase vs the Residential market in # of Sales.



BIG ISLAND

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	798	634	25.87%	316	192	64.58%
Median SP	\$ 454,000	\$ 427,250	6.26%	\$ 486,500	\$ 385,000	26.36%

***2020 Population 203,943

Notables: Big Island and Kauai show the highest # of sales in condos! Big Island now has highest increase of 64.58% for condo sales. Big Island Condo Median Sales Price shows the highest % increase 2021 vs 2021 at 26.36%



KAUAI

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	174	120	45.00%	135	88	53.41%
Median SP	\$ 1,055,500	\$ 777,500	35.76%	\$ 620,000	\$ 619,000	16.00%

***2020 Population 72,133

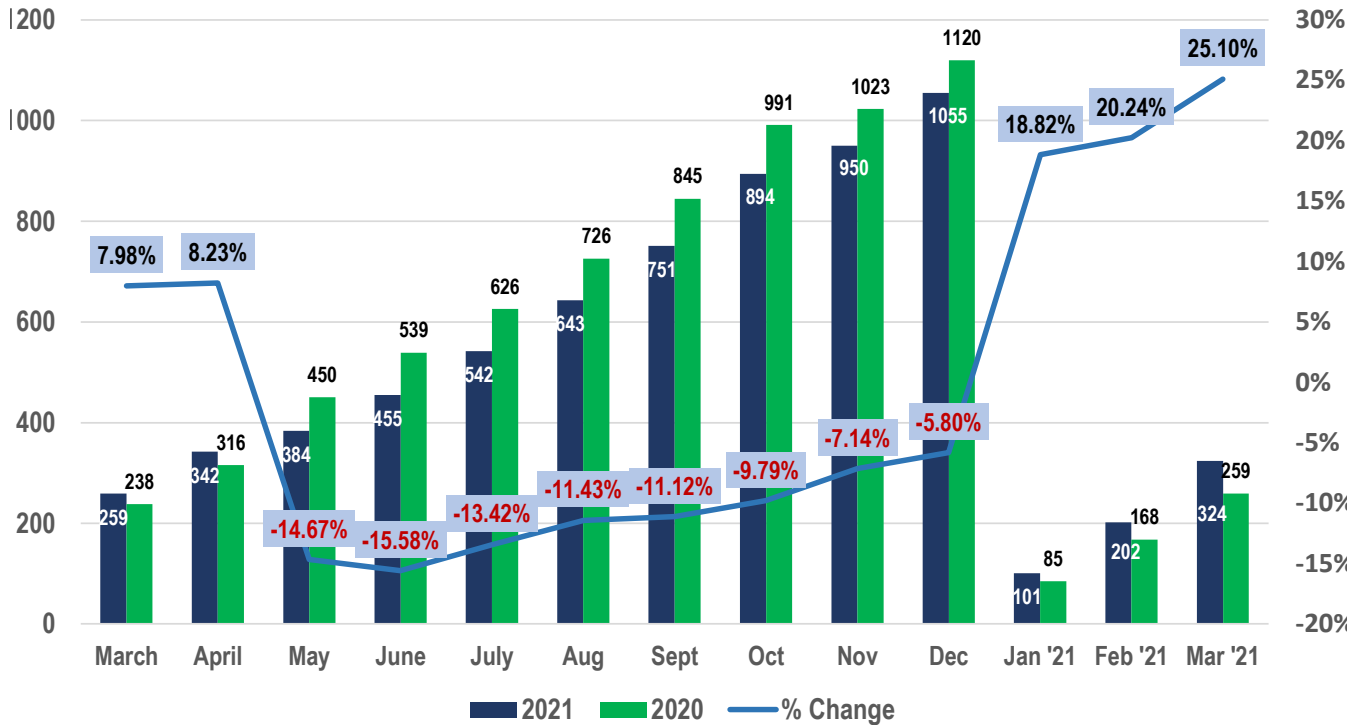
Source: <https://worldpopulationreview.com/us-counties/hi/kauai-county-population>

Notables: Kauai leads the way with the highest median sales price for residential at \$1,055,500 and increase of 35.76% - highest in the state. Also, condo number of sales increased at 53.41% 2nd highest in the state.



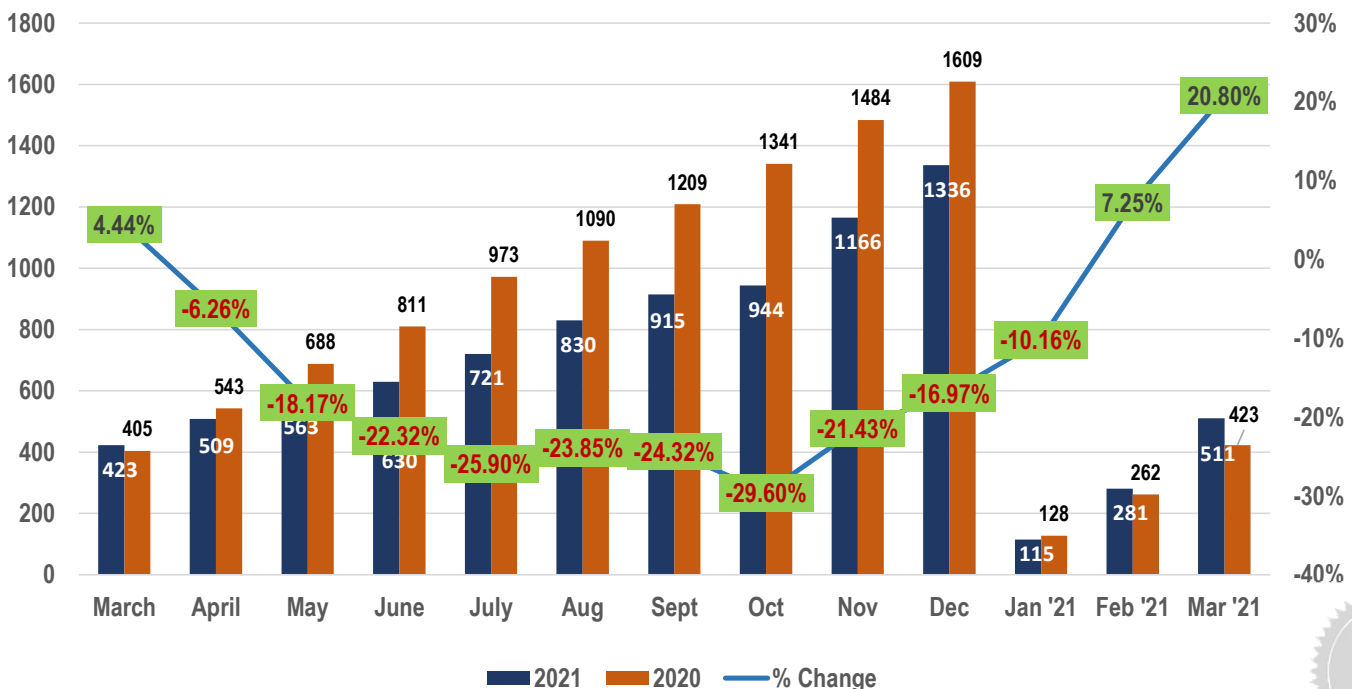
MAUI Residential

March YTD 2021 vs March YTD 2020 | Number of Sales



MAUI Condos

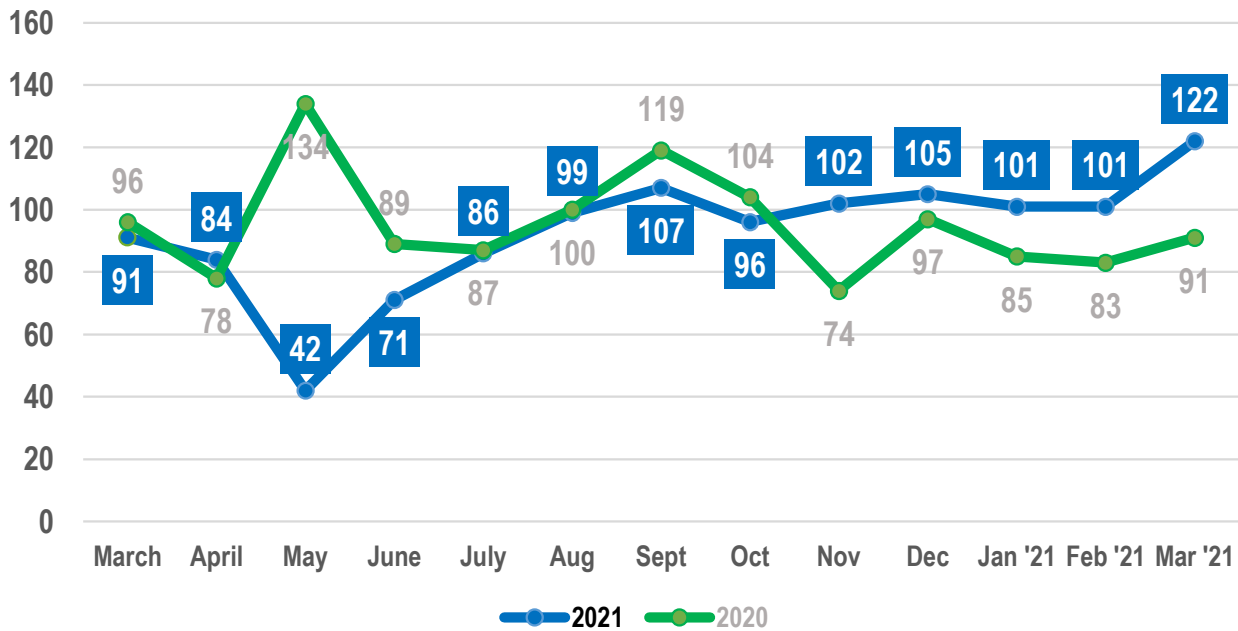
March YTD 2021 vs March YTD 2020 | Number of Sales





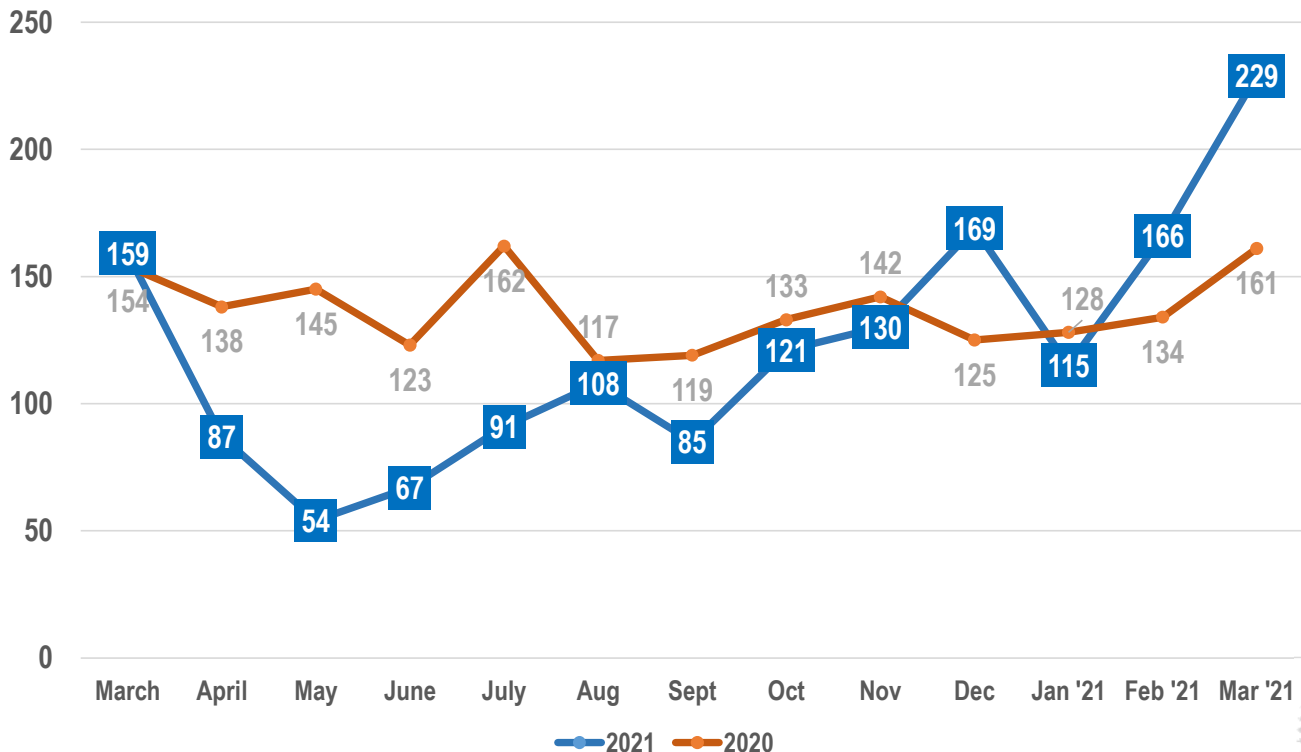
MAUI Residential

March 2021 vs March 2020 | Solds Month to Month



MAUI Condos

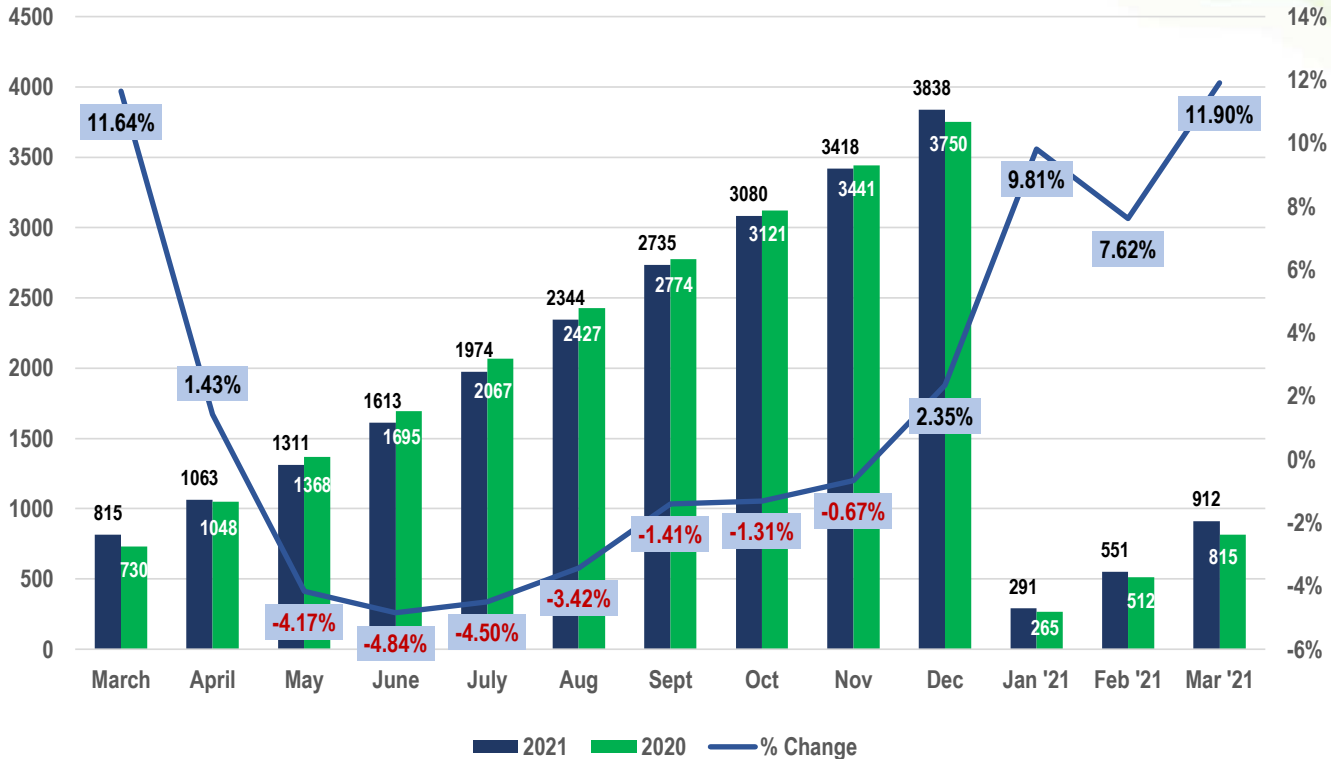
March 2021 vs March 2020 | Solds Month to Month





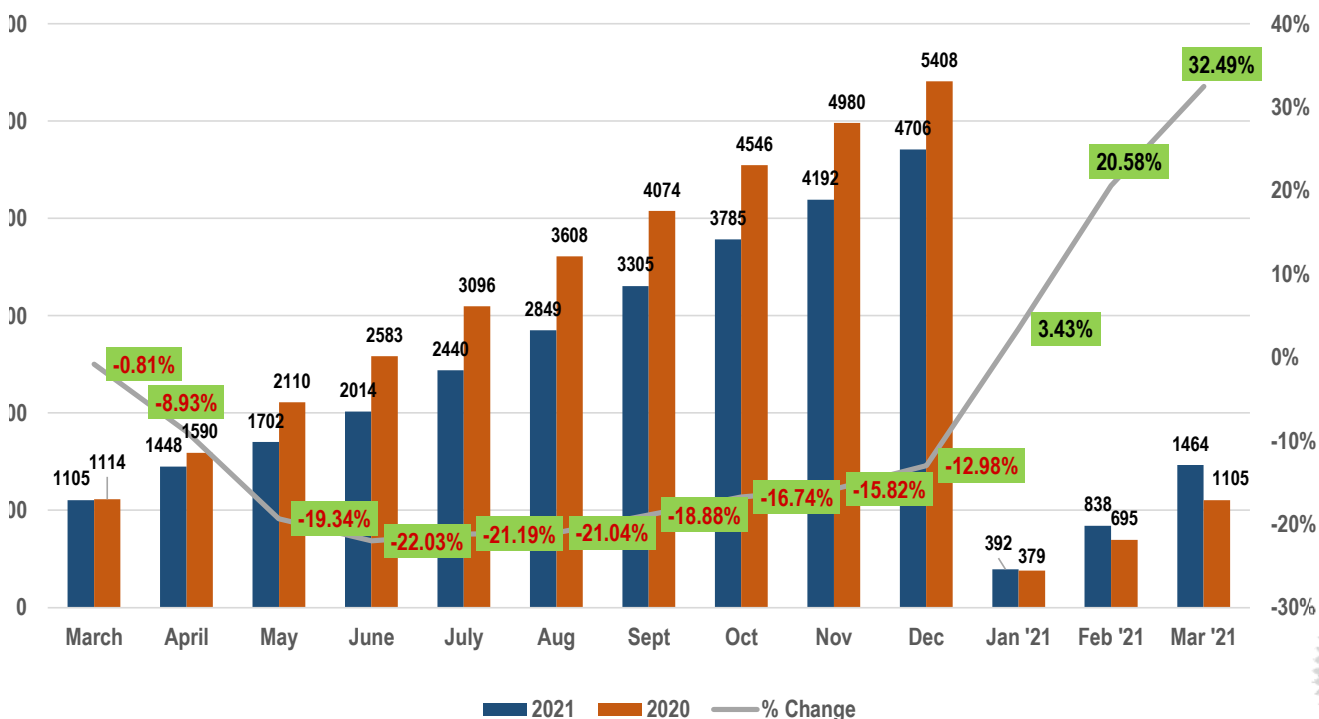
OAHU Residential

March YTD 2021 vs March YTD 2021 | Number of Sales



OAHU Condos

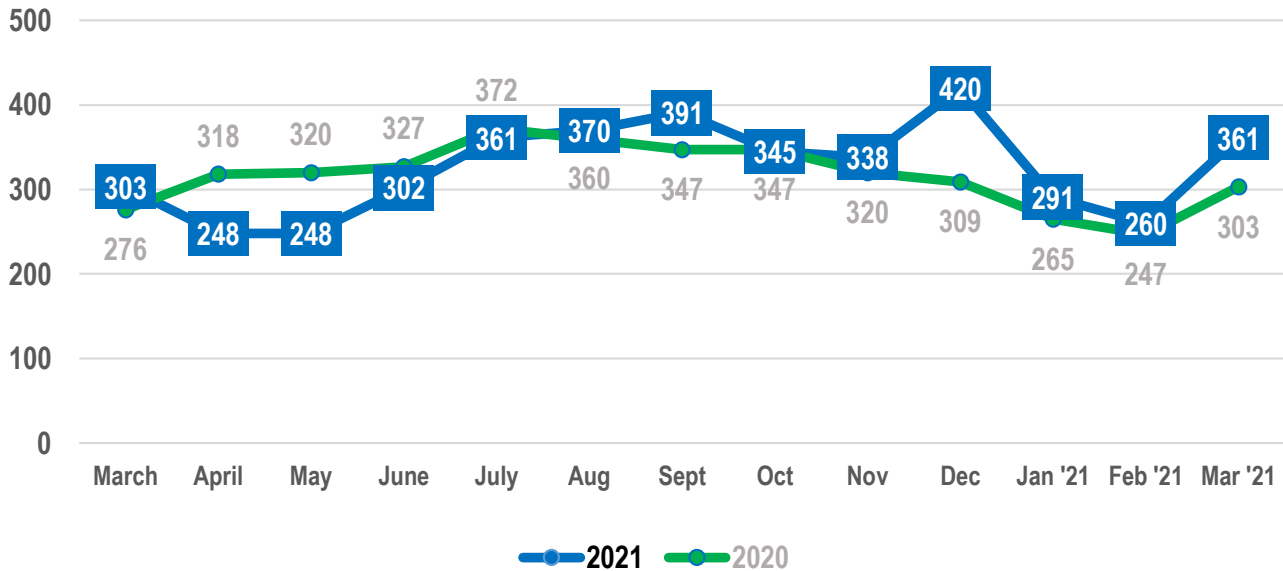
March YTD 2021 vs March YTD 2020 | Number of Sales





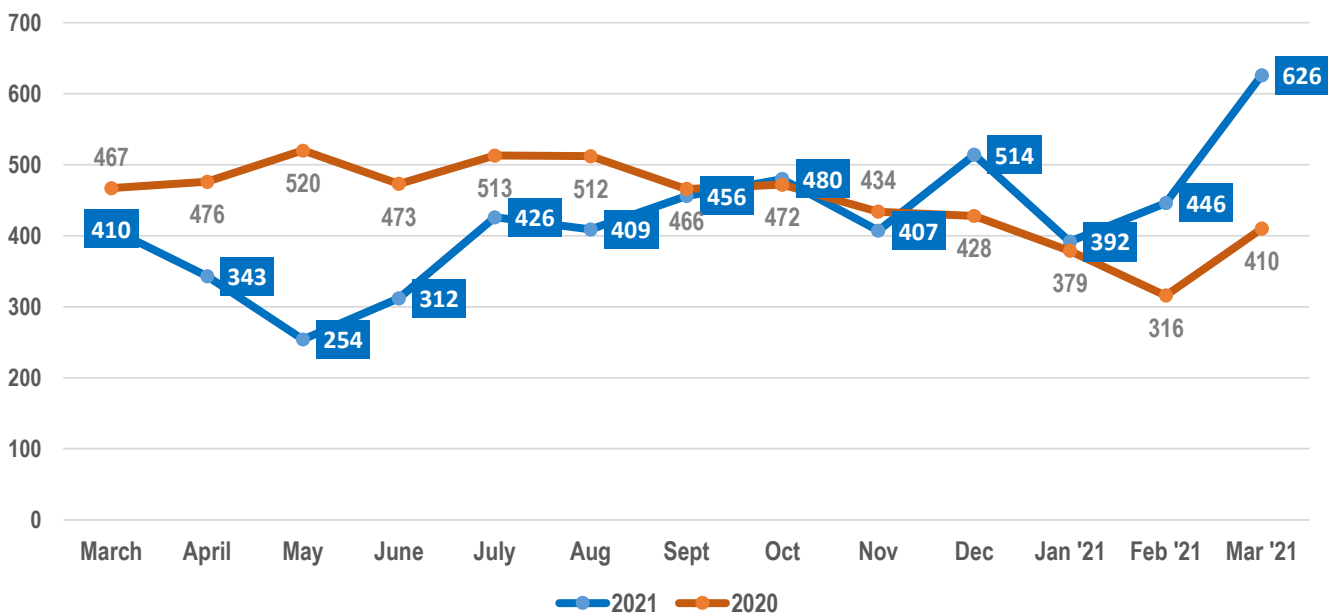
OAHU Residential

March 2021 vs March 2020 | Solds Month to Month



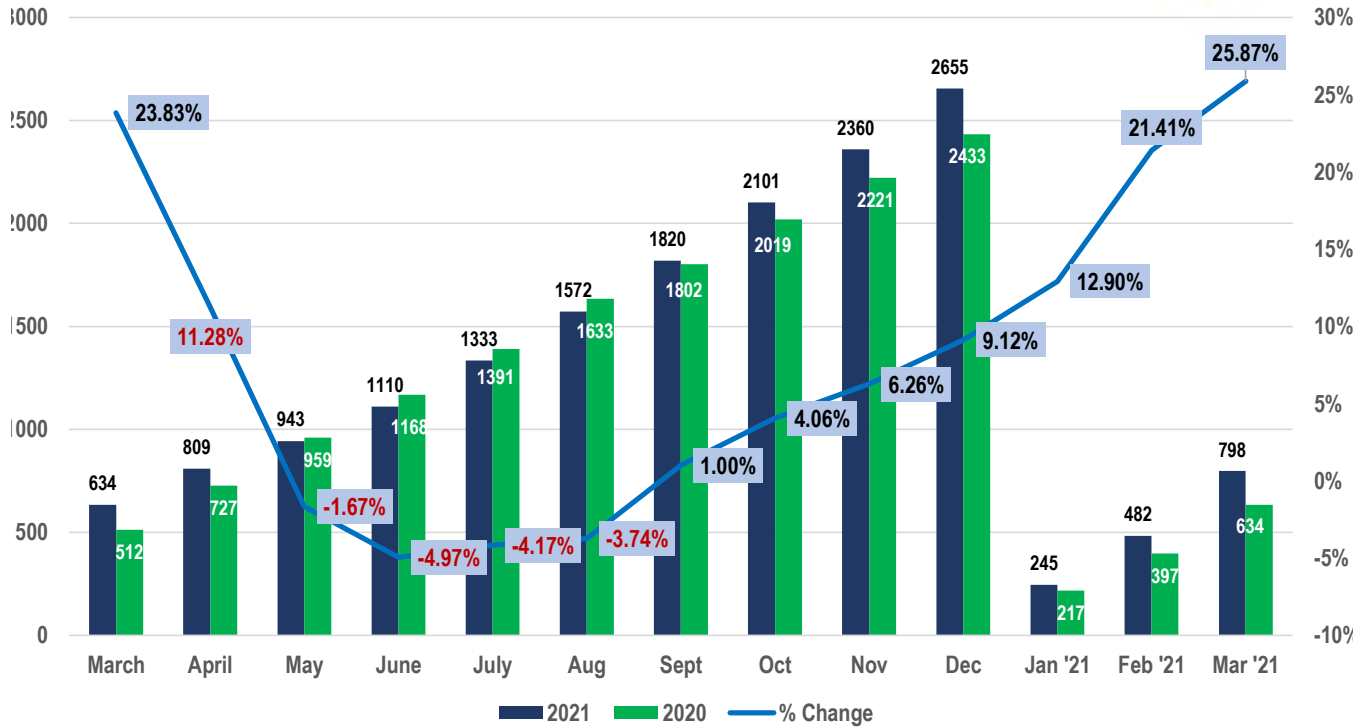
OAHU Condos

March 2021 vs March 2020 | Solds Month to Month



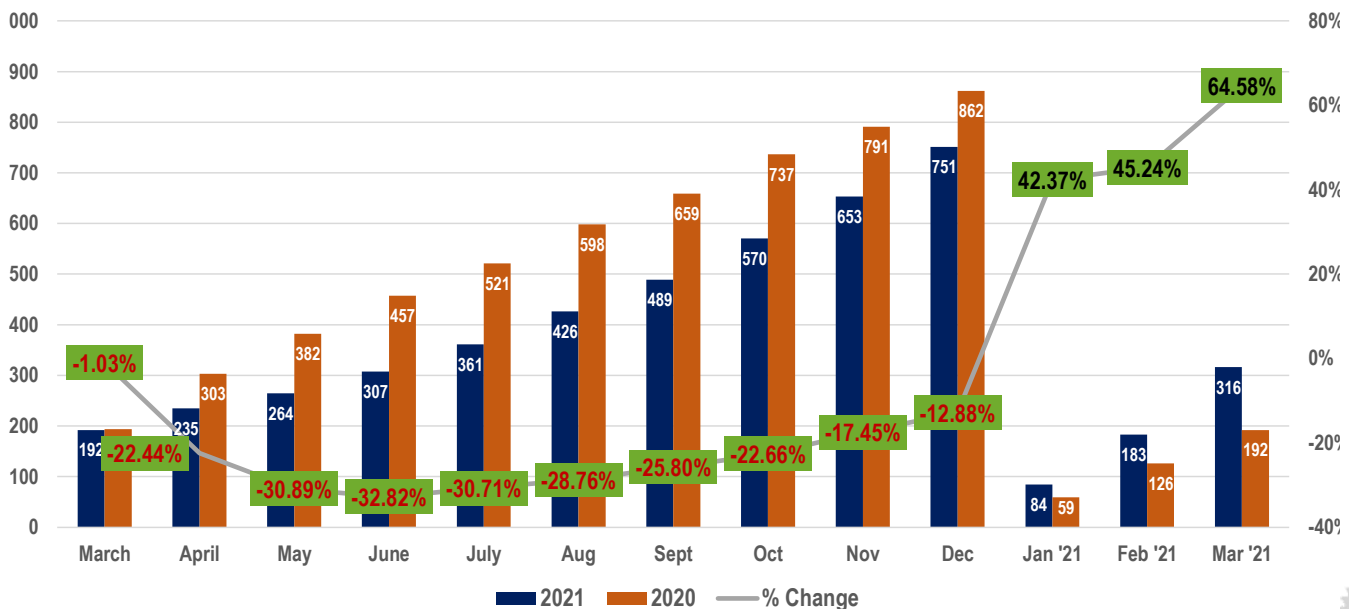
BIG ISLAND Residential

March YTD 2021 vs March YTD 2020 | Number of Sales



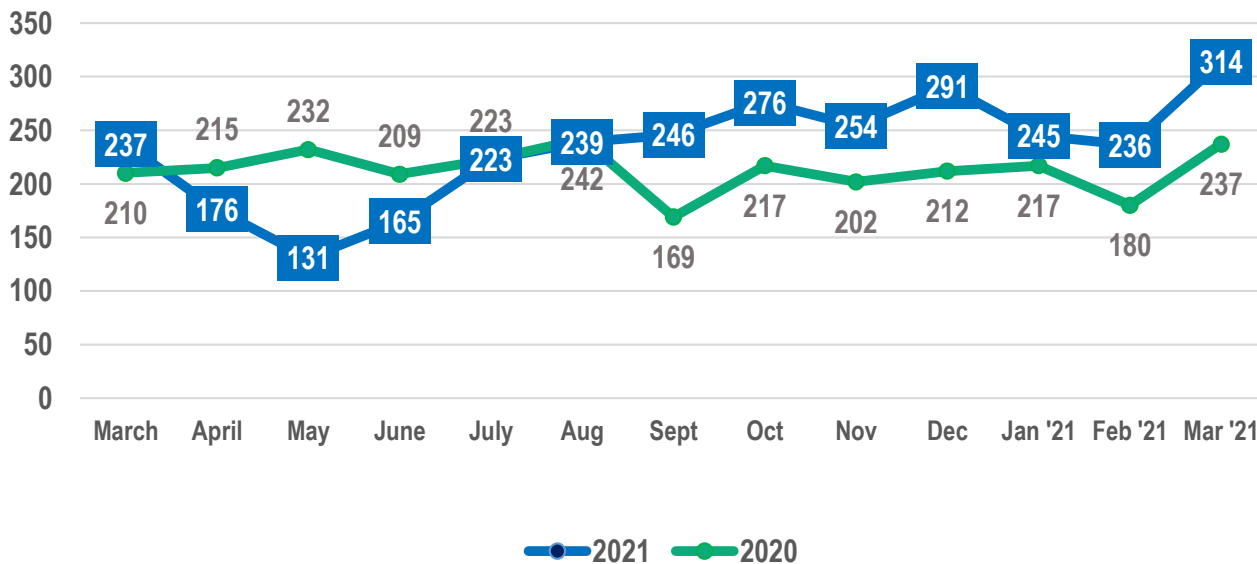
BIG ISLAND Condos

March YTD 2021 vs March YTD 2020 | Number of Sales



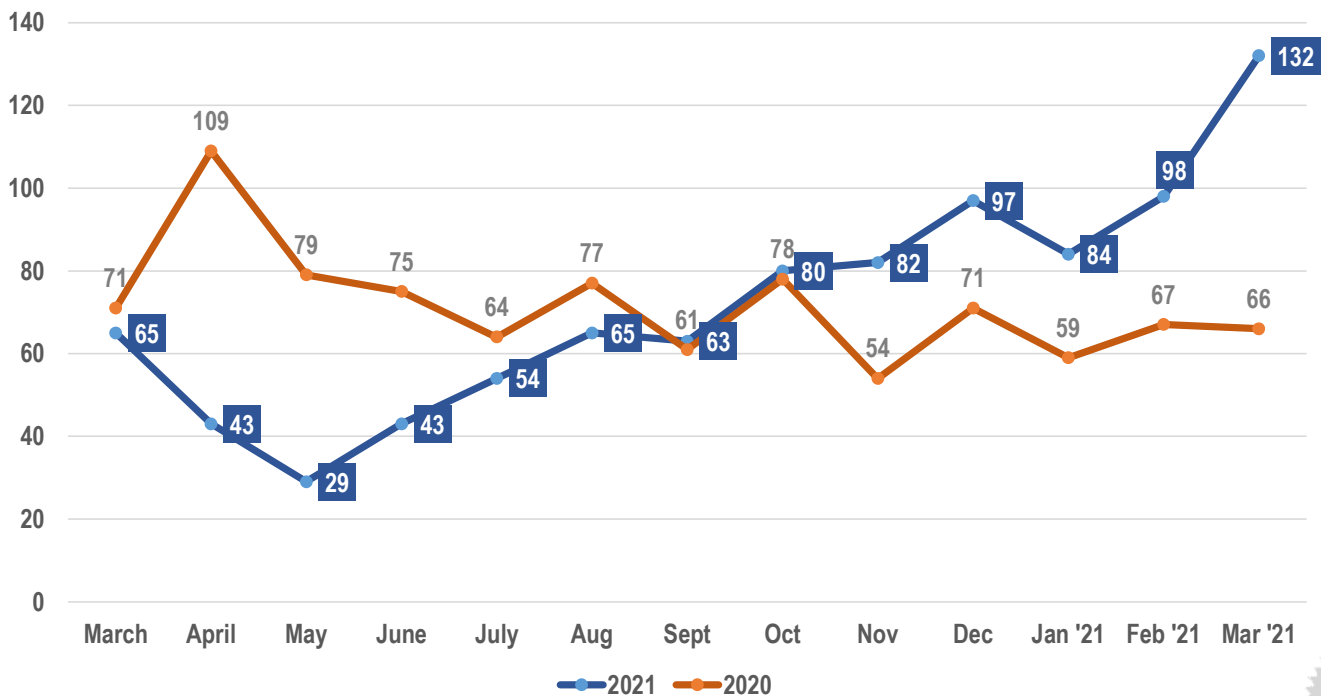
BIG ISLAND Residential

March 2021 vs March 2020 | Solds Month to Month



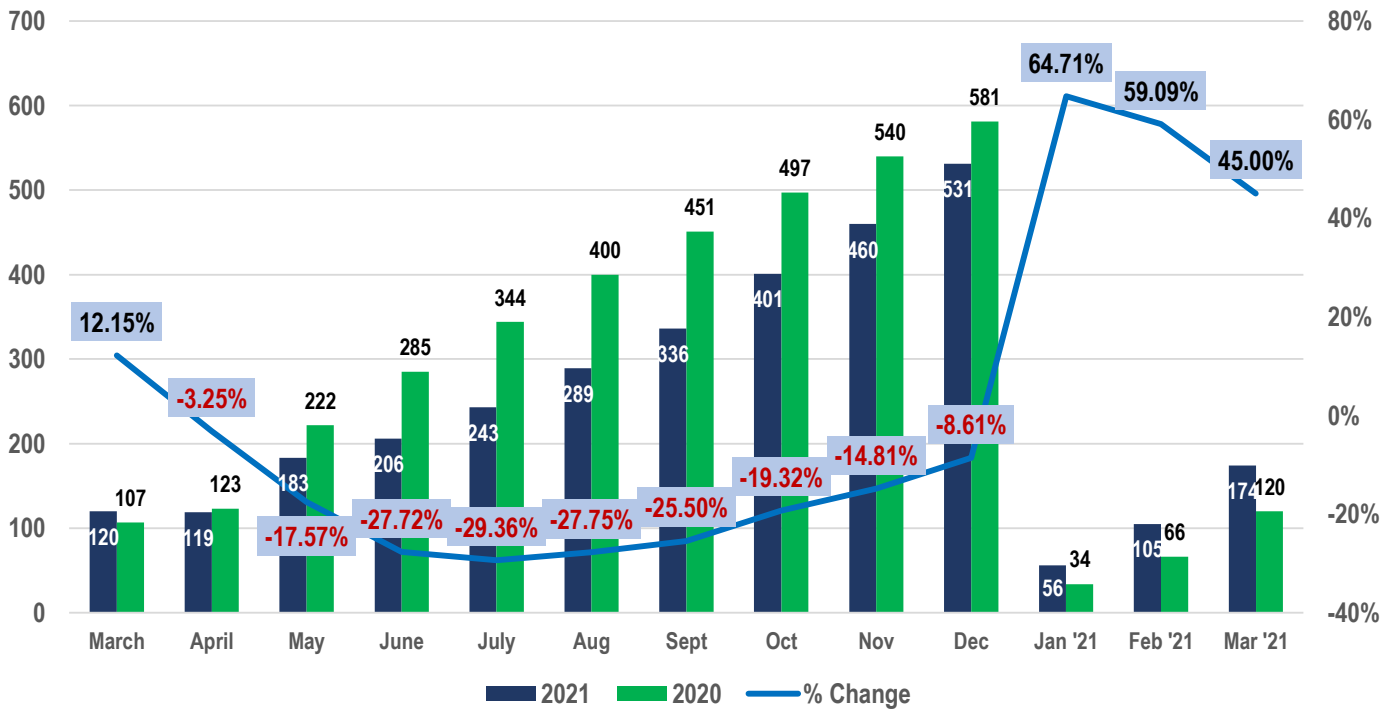
BIG ISLAND Condos

March 2021 vs March 2020 | Solds Month to Month



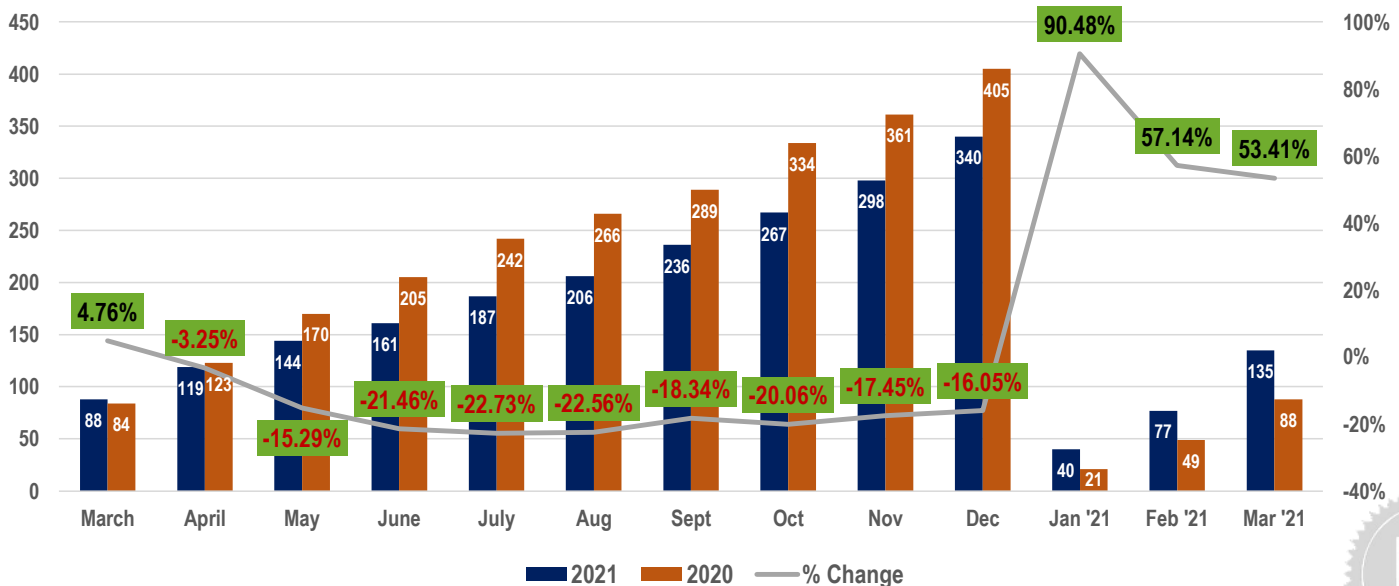
KAUAI Residential

March YTD 2021 vs March YTD 2020 | Number of Sales



KAUAI Condos

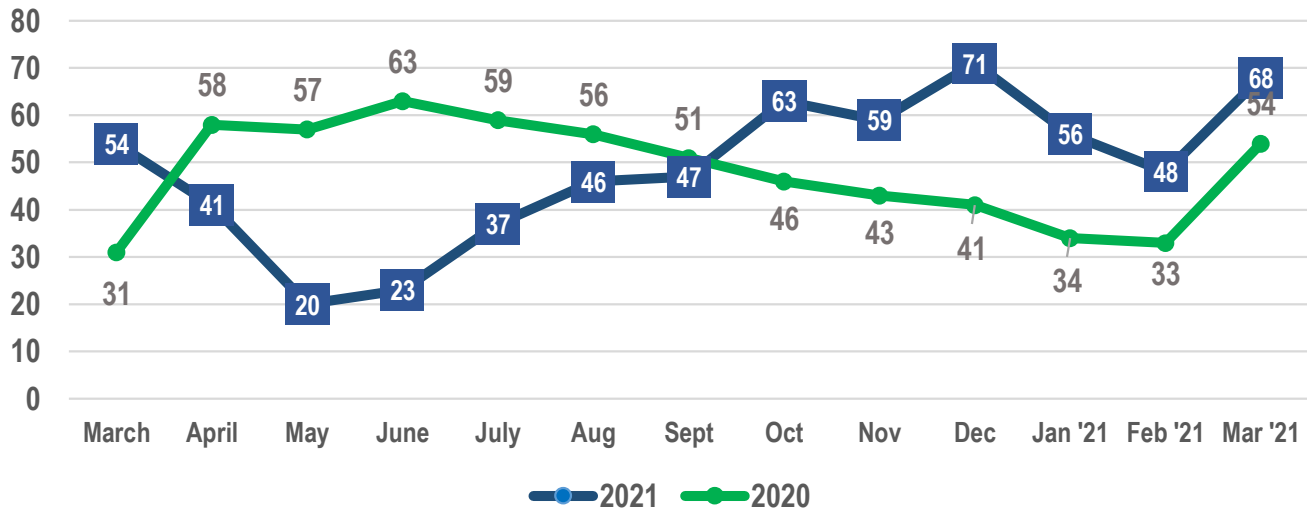
March YTD 2021 vs March YTD 2020 | Number of Sales





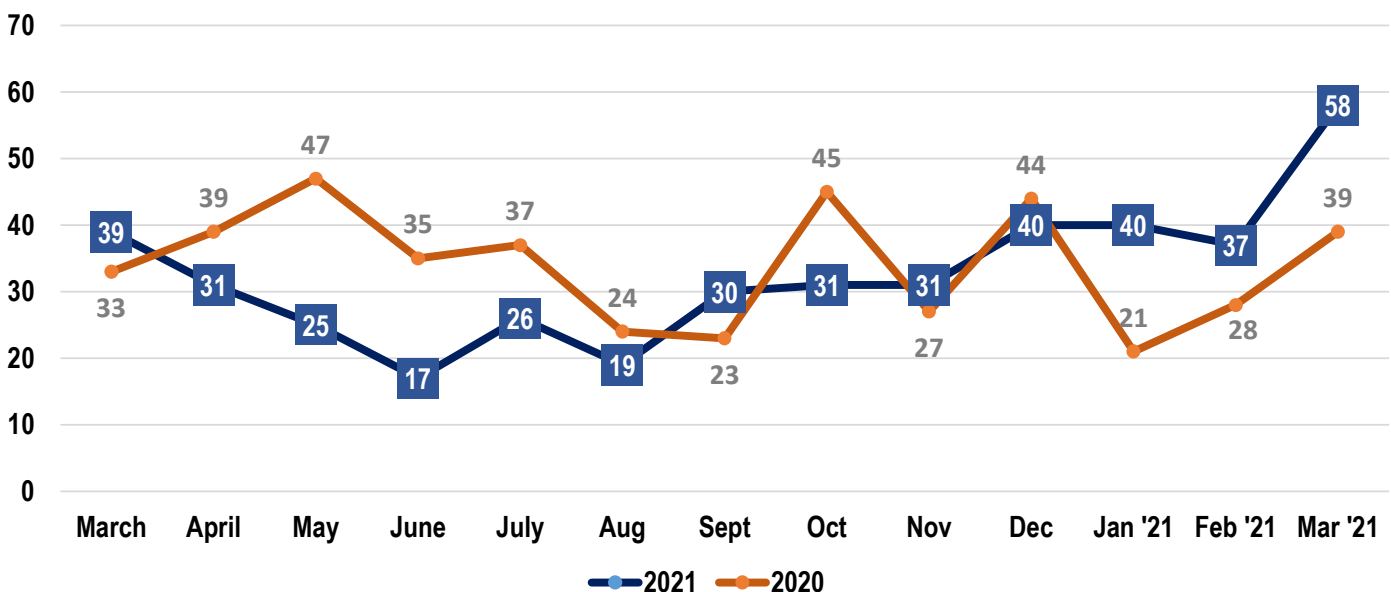
KAUAI Residential

March 2021 vs March 2020 | Solds Month to Month



KAUAI Condos

March 2021 vs March 2020 | Solds Month to Month



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